**The Alderman Analyzer**

***This is a tool that will help us communicate more effectively in our relationship.***

Circle each word that is a ***STRONG*** descriptor of your behavioral style. Choose carefully. Make sure the chosen words truly represent your defining behavioral characteristics. Complete this in two minutes for best results: · ·

1. Add your score from each column

2. Place totals at the bottom of each column

3. Find your dominant style and read about yourself

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* Persuader
* Magnetic
* Demonstrative
* Warm
* Trusting
* Sociable
* Optimistic
* Poised
* Polished
* Relaxed
* Resists Change
* Passive
* Patient
* Team First
* Possessive
* Predictable
* Deliberate
* Steady/ Stable
* Demanding
* Driving
* Forceful
* Determined
* Aggressive
* Decisive
* Combative
* Innovative
* Problem Solver
* Worrisome
* Like Facts
* Data Driven
* Cautious
* Exacting
* Neat
* Systematic
* Accurate
* Conventional

D\_\_\_\_ I\_\_\_\_ S\_\_\_\_ C\_\_\_\_

**D=Dominance,** Direct style, fast pace, short fuse, leader, tenacious, winner, vision for future, rain-maker, innovative and demanding.

**l=influencer,** Optimistic, warm, outgoing, people oriented, charming, motivates others. Negotiates conflict as a team player.

**S=Steady,** Supporter, dependable. A logical thinker, slow paced, loyal and service oriented. Good listener, patient.

**C=Compliant,** Follows rules, precise and exact. High standards, likes the facts vs. emotion. Critical thinker likes privacy.